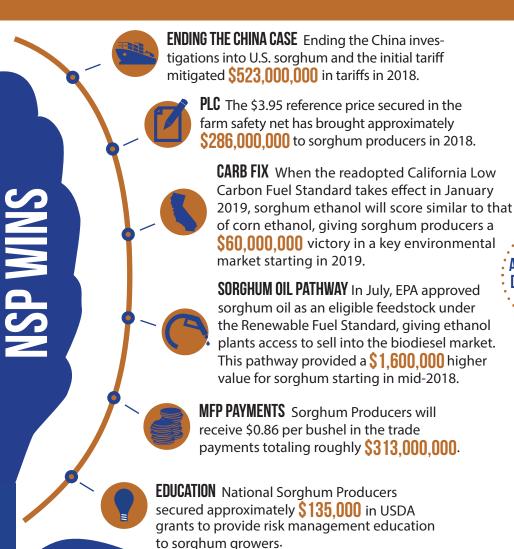


# 2018 ANNUAL REPORT

NSP WINS LED TO AN AVERAGE BENEFIT OF \$100 PER ACRE FOR SORGHUM GROWERS IN 2018, TOTALING \$1,000,000,000





## D.C. FLY-IN

WITH 25 ATTENDEES FROM
12 STATES, 86 MEETINGS
WERE HELD, 14 GUESTS
SPOKE AND 1 ADVOCACY
PROGRAM WAS HELD OVER
THE COURSE OF 3 DAYS





## GOVERNMENT OUTREACH

NSP SUBMITTED 10 FEDERAL REGISTER COMMENTS TO U.S. AGENCIES & COURTS

NSP PROVIDED AS-NEEDED SUPPORT FOR SECTION 18 EXEMPTION STATUS IN 24 STATES

**EXPORTS** 

**75**%

LIVESTOCK FEEDING

**12**%

**ETHANOL** 

**10**%

**FOOD** 

3%

PET FOOD

OTHER



## MISSION VISION

NSP IS LEADING LEGISLATIVE AND REGULATORY CHANGE THROUGH EFFECTIVE POLICY AND RELATIONSHIPS FOR A MORE PROFITABLE, DIVERSE AND COMPETITIVE SORGHUM INDUSTRY.

NSP WILL IMPROVE THE SORGHUM INDUSTRY THROUGH ADVOCACY AND LEADERSHIP.



## **CHINA BY THE NUMBERS**

NSP made multiple appeals for guidance, but MOFCOM gave none for first time ever

First case in history self-initiated by MOFCOM rather than domestic petitioners

Chinese Ministry of Commerce launched two investigations into imports of US sorghum

Five grain traders submitted AD questionnaires

NSP submitted nine farmer CVD questionnaires

25% tariff announced on sorghum the same day NSP submitted questionnaires 25

NSP registered 29 parties in the investigations

Preliminary AD tariff announced after no meaningful review of submission 178.6

Combined, questionnaires included almost 200 pages each

From initial launch to submission, staff logged roughly 1,000 office hours

Deadline met with 2,000-page submission in Mandarin

Bushels en route to China that were redirected **60,000,000** 

500,000,000 Tariff liabilities when AD tariff announced

China reached the billion bushel export mark in January 2018 1,000,000,000

FEB. 4
China launched AD & CVD investigations

NSP registered to defend the interest of farmers

Questionnaires

Questionnaires submit-ted & 25% tariff issued

· APRIL 17

178.6% tariff announced

MAY 17 Investigations termi-nated, sanctions lifted

·JUNE 15

25% tariff issued

## **SORGHUM IN** THE NEWS

**MEDIA ARTICLES COVERING SORGHUM THIS YEAR** 

**NEWS ARTICLES DISCUSSING CHINA TRADE** 

**NSP PRESS RELEASES** 



#### **LEADERSHIP**

**BOARD MEMBERS** 

**LEGISLATIVE** 

**MAGAZINÉ SUBSCRIBERS** 

**SORGHUM NOTES RECIPIENTS** 

